

# SAP C\_BRSM\_2020

**SAP Certified Associate - SAP Billing and Revenue  
Innovation Management - Subscription Order Management**

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# Latest Version: 8.0

## Question: 1

Which assignment block do you use to visualize the distribution steps assigned to a contract?

- A. System Status
- B. Fulfillment status
- C. Subscription-specific data
- D. Transaction history

**Answer: C**

## Question: 2

Which of the following are advantages of using Mass Runs in S/4HANA Service: SOM for Subscription Contract create or change? Note: There are 2 correct answers to this question.

- A. Support of Order Distribution
- B. High performance by process parallelization
- C. Automatic correction of invalid master data
- D. Support of Mass Run monitoring

**Answer: B, C**

## Question: 3

What do you do during the subscription order capturing process in SAP S/4HANA Service: SOM?

- A. Monitor order status
- B. Advise customer on services being offered
- C. Update order and contract status
- D. Configure rate plan and its services

**Answer: A**

## Question: 4

Which material type do you use to create a subscription product for a partner agreement in SAP

S/4HANA Service: SOM?

- A. BUND
- B. SERV
- C. SUBS
- D. SUBP

**Answer: D**

### Question: 5

Which steps are required to create follow-up documents from a Solution Quotation? Note: There are 2 correct answers to this question.

- A. Submit the quotation
- B. Release the items
- C. Create a Call Off
- D. Accept the quotation

**Answer: B, D**

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