

# Salesforce

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Designer(SP23)

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# Latest Version: 12.3

## Question: 1

Universal Containers has decided that they will be using the bulk API to migrate the existing data into Salesforce as they will be importing a total of 80 million records. While planning for the data migration, what techniques should the Architect recommend to make sure the load goes according to schedule? Choose 2 answers

- A. Pre-process data that the triggers and workflows can be deactivated.
- B. Perform a test load using a full Sandbox prior to the Production load.
- C. Perform loads over a weekend server resource availability.
- D. Leverage several workstations, loading different objects simultaneously.

**Answer: A, B**

## Question: 2

Universal Containers are building an integration between Salesforce and their data warehouse. The architect has the following requirements:

1. Salesforce users need the ability to CRUD (create, read, update and delete) data from their data warehouse without leaving the Salesforce user interface
2. The integration to the data warehouse should maintain the same look and feel as the existing Salesforce user interface
3. The use of custom development should be minimized

Which two solutions should the architect consider? Choose two options

- A. Utilize Lightning Connect with custom Apex Adapter to provide CRUD access to the data warehouse
- B. Utilize a canvas application to render the data warehouse data from within Salesforce
- C. Utilize a Visual Force page from 3rd party JavaScript library that will provide CRUD capabilities to the data warehouse.
- D. Utilize a 3rd party tool from the App-Exchange that will provide CRUD capabilities between the data warehouse and Salesforce

**Answer: A, B**

## Question: 3

Universal Containers decided to use Salesforce Sales Cloud for their sales processes. Won Opportunities must be sent to an external ERP system for order fulfillment. All the line items must also be sent along with

Opportunities. The ERP system supports only SOAP- based messages for receiving orders. What limitation of outbound messages might present a problem in this scenario?

- A. Outbound messaging does not support multiple objects
- B. Outbound messaging does not support SOAP
- C. Outbound messaging cannot be made secure
- D. Outbound messaging does not offer any reliability.

**Answer: A**

#### Question: 4

Universal containers(UC) leverages the standard opportunity and opportunity product objects to manage their orders in Salesforce. When a deal is closed, all opportunity information, including products and billing contacts, must be send to their ERP application for order fulfillment. As UC has an "express shipping" guarantee, leadership would like order information sent to ERP as quickly as possible after the deal is closed? How should an Architect fulfill this requirement?

- A. Write a nightly batch job to send customer information to ERP.
- B. Write a visualforce page to send order information to ERP.
- C. Write an opportunity trigger to send order information to ERP.
- D. Write an outbound message to send order information to ERP.

**Answer: C**

#### Question: 5

Universal containers has a simple co -premise web app that is unauthenticated. What capability should an integration Architect recommend to make the app accessible from within Salesforce?

- A. Apex callout
- B. Visualforce
- C. Custom Web tab
- D. Lightning connect

**Answer: C**

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