

# Cisco

700-750

*Cisco Small and Medium Business Engineer*

**For More Information – Visit link below:**

**<https://www.examsempire.com/>**

## **Product Version**

- 1. Up to Date products, reliable and verified.**
- 2. Questions and Answers in PDF Format.**



**<https://examsempire.com/>**

---

# Latest Version: 6.0

## Question: 1

Partners must understand one another's purpose and goal. What does Cisco consider its purpose?

- A. to maximize profits
- B. to power an inclusive future for all
- C. to dominate the market
- D. to limit global connectivity

**Answer: B**

## Question: 2

Where does Cisco offer executive-level experiences for customers and partners to align and gain partner mindshare at the C-level?

- A. Cisco U
- B. CXCs
- C. LIVE
- D. NetAcad

**Answer: B**

## Question: 3

Which selling concept represents an account manager selling a security solution that integrates with the customer's current Cisco networking solution?

- A. cross-selling
- B. multi-product selling
- C. upselling
- D. horizontal-selling

**Answer: A**

## Question: 4

---

Which percentage of consumers consider a company's purpose when making a purchase decision?

- A. 50%
- B. 66%
- C. 75%
- D. 80%

**Answer: D**

### Question: 5

On which three aspects is Cisco applying focus to change its sales approach? (Choose three.)

- A. long-term value
- B. solutions
- C. artificial intelligence
- D. product line
- E. relationships
- F. revenue

**Answer: A, B, E**

**Thank You for Trying Our Product**

**Special 16 USD Discount Coupon: NSZUBG3X**

**Email:** [support@examsempire.com](mailto:support@examsempire.com)

**Check our Customer Testimonials and ratings  
available on every product page.**

**Visit our website.**

**<https://examsempire.com/>**