SAP

C_S4CS_2408

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales

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Subjects

1. Solution Processes Implementation for Core Sales
2. Configuration and the SAP Fiori Launchpad
3. Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
4. Data Migration and Business Process Testing
5. System Landscapes and Identity Access Management
6. Organizational Units and System Data for Sales
7. Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
8. Extensibility and Integration
9. Solution Processes Implementation for Analytics

Topic: 1
Solution Processes Implementation for Core Sales

Question: 1

What does Convergent Billing allow you to combine in a unique invoice?
A.
• Billing due for sales documents
• Billing due for deliveries
B.
• Billing due for sales orders
• Billing due for return orders
C.
• Billing due for sales documents
• Billing due for purchase orders
D.
• Billing due for SD documents
• Billing information from a non-SAP system

Answer: D

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Question: 2

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? Note: There are 3 correct answers to this question.

A. Approve and release purchase order
B. Create billing document
C. Enter vendor invoice
D. Create inbound delivery

E. Create outbound delivery

Answer: A, B, C

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Question: 3

You are working on Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition.
What do you create during the customer returns process? Note: There are 3 correct answers to this question.

A. Billing block
B. Billing document
C. Delivery
D. Return order
E. Inspection lot

Answer: A, C, D

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Question: 4

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

A. Picking document type
B. Sales document type
C. Billing type
D. Delivery document type

Answer: B

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Question: 5

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK).
What is automatically created for each relevant third party?

A. Delivery
B. Billing document
C. Purchase requisition
D. Purchase order

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Question: 6

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.
Which business role can post goods issues?

A. Inventory manager
B. Shipping specialist
C. Warehouse clerk
D. Resource manager

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Question: 7

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA
Cloud Public Edition.
What does the Create Credit Memo Request process step indicate?

A. Intention to credit the customer
B. Intention to replace the returned goods
C. Customer's intention to return the goods
D. Authorization to release a credit note

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Question: 8

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.
Which of the following process steps is the shipping specials responsible for? Note: There are 2 correct
answers to this question.

A. Check the notifications
B. Create outbound delivery
C. Run Advanced Available-to-Promise
D. Add freight costs

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Question: 9

You execute the Sell from Stock (BD9) process.
At which process step is the billing due list updated?

A. Proof of delivery
B. Create delivery
C. Execute picking
D. Post goods issue

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Question: 10

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

A. General ledger (G/L) indicator
B. Cost center
C. Chart of accounts
D. Reconciliation account

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