

# Latest Version: 6.0

## Question: 1

Which two pieces of information should be included in an RFP response?  
(Choose two.)

Response:

- A.a list of contributing material including technical publications, training guides, and courseware used to build the proposed design
- B.design details including information about the devices, protocols, and technologies included in the proposed design
- C.configuration details including proposed devices, protocols, and technologies included in the proposed design
- D.a network topology including a high-level logical design as well as low-level physical design of the proposed network

**Answer: BD**

## Question: 2

What is the cost-effective cable solution to connect a building access switch to a building distribution switch at a distance of 400 feet (120 meters)?

Response:

- A.multimode fiber
- B.single-mode fiber
- C.power cable
- D.UTP

**Answer: A**

## Question: 3

What are two phases of assessment when designing network security?  
(Choose two.)

Response:

- A.to layout a logical design
- B.to layout a physical design
- C.to identify requirements
- D.to perform data analysis

**Answer: AC**

#### **Question: 4**

Which two elements of customer data would you use to determine the applications that your customer uses most often?

(Choose two.)

Response:

- A.corporate policies
- B.interviews
- C.questionnaires
- D.business goals

**Answer: BC**

#### **Question: 5**

What are the last two steps of business continuity planning?

(Choose two.)

Response:

- A.know your network
- B.test the plan
- C.formulate the plan
- D.assess the risks

**Answer: BC**

#### **Question: 6**

What is the second step of the Juniper recommended executive summary structure of an RFP?

Response:

- A.Identification of business benefits.
- B.Relevant supporting information outlining why the customer should choose your plan.
- C.Overview of your proposed solution.
- D.Introduction of the customer's need or problem.

**Answer: A**

### Question: 7

What are the two main sub-phases of the plan methodology?

(Choose two.)

Response:

- A.Access
- B.Scope
- C.Design
- D.Build

**Answer: AC**

### Question: 8

Which design boundary is caused by the customer's existing physical environment?

Response:

- A.Marketing users are not permitted access to the company's financial servers.
- B.Current infrastructure lacks the media to interconnect buildings with each other.
- C.Key stakeholders disagree on how the funding for the project should be spent.
- D.HTTP traffic is expected to increase on the network by 57% over the next two years.

**Answer: B**

### Question: 9

You customer requires a solution that allows remote home workers to access resources at the corporate headquarters securely. Which technology would you recommend?

Response:

- A.ADPN
- B.hub-and-spoke VPN
- C.full mesh VPN
- D.SSL VPN

**Answer: D**

### Question: 10

What should be the fourth item in your network design checklist?

Response:

A.A validation process for analyzing customer's existing environment.

B.A process for selecting protocols, address schemes, naming conventions, and so forth.

C.A process for understanding the customer's business and technical goals.

D.The steps for designing a network topology.

**Answer: B**